THE ALLIANCE OF AREA BUSINESS PUBLISHERS

2022 SUMMER CONFERENCE

EXCELLENCE AWARDS
BEST COVER: MAGAZINE
SILVER: INSIGHT ON BUSINESS
“If someone can do something 80 percent as well as you, let them do it.”

LTK’s Amber Venz Box on the importance of delegating.
BEST FEATURE LAYOUT: MAGAZINE
BRONZE:
HAWAII BUSINESS
SILVER: BIZ NEW ORLEANS
One of the best-kept secrets in the industry, North Texas cosmetics and skincare brands are giving major players in New York and Los Angeles a run for their money. Up next: dominating market share.
BEST OVERALL DESIGN: MAGAZINE
BRONZE: VIRGINIA BUSINESS
SILVER: DBUSINESS
GOLD: D CEO
BEST FRONT PAGE: NEWSPAPER
A year of FEAR GRIEF HOPE CHANGE LOSS

The pandemic hit Indiana one year ago, packing an emotional and financial wallop. Read the stories of 11 Hoosiers to see how they have navigated the choppy waters in business, in life and in loss.
This billionaire is bullish on Chicago
While other moguls launch themselves into space, Joe Mansueto’s focus is closer to home

BY DAVE SEIBER

While many people own huge-sounding TV and entertainment systems to better concentrate during the workday, Joe Mansueto’s passion for Chicago is just as valid.

This piece is about the power of the personal relationship. You’re helping to get the right people to the right places, and then making sure that they know the right things. It can be a powerful tool in the workplace or in any setting. The beauty of the personal relationship is that you can help others, while being helped yourself. When you’re working hard, you’re also working smart.

A $4.7B firm flies under the radar
But not for long: The old Hewitt, now dubbed Alight, is about to get more visible due to a huge federal deal

BY STEVE DIANUS

For the last 10 years, several acquisitions have given the company a strong presence. It has been building its brand and it has been doing so in a big way. If you’re looking to make the biggest moves, this is the firm to watch.

The move has been well received, and the deal is expected to bring in more than $1 billion in annual revenue. The company has been growing rapidly, and the deal is expected to bring in more than $1 billion in annual revenue.
Nonprofit CEO salaries at a premium amid turnover

Luring a new top executive can require organizations to dig deep

BY RON WELCH

Nonprofit organizations are facing an unusual challenge: how to attract and retain top executive talent. The sector is experiencing high turnover rates, with many organizations facing difficulties in attracting and retaining top talent.

Nonprofit CEOs are experiencing higher salaries than in the past, with some organizations offering competitive compensation packages to attract top talent. The increase in salaries is driven by the growing demand for executive talent in the nonprofit sector, as organizations seek to attract experienced leaders with a deep understanding of the challenges facing the sector.

“Many nonprofits are facing a talent shortage, which makes retaining and attracting top talent a challenge,” said Sarah Jones, executive director of a major nonprofit organization.

“The retail sector has increased its salaries to attract top executive talent, and many nonprofits are following suit. Nonprofit organizations need to offer competitive compensation packages to attract and retain top talent.”

Nonprofit CEOs are seeing an increase in the number of requests for competitive compensation packages, with some organizations offering salaries that are comparable to those in the for-profit sector. The increase in salaries is also driven by the growing demand for executive talent in the nonprofit sector, as organizations seek to attract experienced leaders with a deep understanding of the challenges facing the sector.

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BEST FEATURE LAYOUT: NEWSPAPER
FOCUS: HIGHER EDUCATION

IVORY TOWERS

A Crain’s special report examines how higher education is failing Black Americans in the Midwest.

REAL ESTATE

Cleveland could require licenses for short-term rentals, public hearings for full-time Airbnbs

Health Care

New Medicaid rules could cut pharmacy reimbursement

MEASURES

AMENDMENT

Black Americans remain underrepresented at our best colleges and overrepresented at some of our worst.
GOLD: CRAIN’S CHICAGO BUSINESS
BEST OVERALL DESIGN: SMALL TABLOIDS
Entrepreneurial spirit

GENESIS BLOCK
CORRIDORS AS IT TAKES SHAPE

BY JENNY CULLIN

Taking stock of nCino, Live Oak

BY JENNY CULLIN

During the past year, the stock prices of
Wilmington’s largest publicly traded companies
dropped precipitously due to the coronavirus
pandemic. With the Nasdaq composite index
down 35% in 2020, it’s likely the rally will
continue for much of the year. The
question is, will it be enough to bring
the NASDAQ back to its previous high of
12,515 from last March?

Trends:
The NASDAQ was down about 27% from its
high of 12,515 in March to its low of 9,104
in late July, but has since gained about 14%
from the low. It’s clear that the market’s
movement is closely tied to developments in
the coronavirus pandemic. The NASDAQ
hit a new high of 12,643 on July 20, the
same day the S&P 500 reached its previous
high of 3,440. Both indexes closed at
their highest level on May 25, the day of
the first stimulus package. The NASDAQ
was up 12% in June, but since then, it has
been somewhat flat. The NASDAQ has
been up 34% since the start of the year,
which is much better than the S&P 500’s
26% increase. The NASDAQ has been
up 20% since the start of the year,
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26% increase.
BEST OVERALL DESIGN: MEDIUM TABLOIDS
BRONZE: MAINEBIZ
BEST OVERALL DESIGN: LARGE TABLOIDS
MBRONEZE:
CRAIN’S DUTCHEFT
BUSINESS
Loyola sits out the hospital merger craze

But as main-bulk-up, the three hospital group risks losing referrals and bargaining power with insurers.

For the Blackhawks, an icy road ahead

A daunting report shows the human cost of one of the greatest turnarounds in sports business history.
BEST USE OF PHOTOGRAPHY/ILLUSTRATIONS - NEWSPAPERS
Far from the result of testy, artificial intelligence (AI) has become an integral part of our lives.

From helping to diagnose medical conditions, to driving cars, to identifying facial recognition, AI has become an integral part of our daily lives. But what does it mean for the future of work and the economy?

A WORLD OF OPPORTUNITY

What exactly is AI? Simply put, it is a form of machine learning that allows computers to learn from data and make decisions. AI has the potential to revolutionize the way we work and live. With AI, businesses can automate routine tasks, improving efficiency and productivity. In addition, AI can help businesses to make better decisions by analyzing large amounts of data.

However, AI also poses challenges. One major concern is the impact on jobs. With AI being able to automate tasks, it could lead to job losses. However, AI can also create new jobs. For example, there is a growing demand for professionals who can design and program AI systems.

WHAT CHALLENGES ARISE?

While AI has the potential to transform the economy, there are also challenges. One major challenge is the need for a skilled workforce. To make the most of AI, businesses need to have a team of professionals who can design, develop, and maintain AI systems.

Another challenge is the ethical implications of AI. As AI becomes more advanced, it will be able to make decisions that affect our lives. It is important to consider the ethical implications of these decisions.

The future of AI is promising, but it is also complex. As AI continues to develop, it will be important to consider the challenges and opportunities it presents.
BEST USE OF PHOTOGRAPHY/ ILLUSTRATIONS - MAGAZINES
BRONZE: FLORIDA TREND
SILVER: INSIGHT ON BUSINESS
WHERE TOUCHDOWNS ARE BORN

Brad Alberts finally landed his dream job as CEO of the Dallas Stars, but the timing couldn't have been worse. It was July 2020, and the National Hockey League, like all sports leagues, had abruptly halted its season. No one knew how long the COVID-19 pandemic would last or how hard it would hit professional sports. It was during these uncertain days that the Stars announced that longtime CEO Jim Lites was stepping down and that Alberts, 51, would step up.

ICING THE COMPETITION

EXECUTIVE GIFT GUIDE

CONTACT COLLECTIONS OF HOLIDAY GIFT IDEAS FOR BUSINESS LEADERS OF EVERY PERSONALITY.

By Bianca D. Monte, Hamilton Herrold, and Jamie Stone
Photography by Adam Hunter

GOLD: D CEO
ONLINE
BEST USE OF MULTIMEDIA
BRONZE: INDIANAPOLIS BUSINESS JOURNAL
How Rail Got to $12.45 Billion and 11 Years Late

We sorted through more than a decade of cost overruns, audits and reports to explain how the price soared and why completion fell behind schedule.

November 9, 2021, by Noelle Eliese

The Three Largest Rail Contracts

We looked through the project’s publicly available documents to identify the biggest contracts and how much they cost.

November 9, 2021, by Noelle Eliese

Past Attempts to Build a Rail on O‘ahu

Honolulu has talked about building a rail system since 1967.

November 9, 2021, by Noelle Eliese
BEST PODCAST
The Freedom Forum: Karrah Herring, Indiana's chief diversity officer

Karrah Herring, a South Bend native, never had any interest in working in government or politics. But when she heard Gov. Eric Holcomb explain why he wanted to create the state’s first Office of Equity, Inclusion & Opportunity—and create a data portal to track diversity issues—she felt a calling to be part of the effort.

Since then, she's traveled the state, talking to businesses and organizations—as well as state agencies—about how to find and retain diverse talent, how to create equitable workplaces and how to invest in inclusion efforts.

"We have to be comfortable challenging ourselves to take this pivotal moment in Indiana's history to change the narrative, to change the faces around the table," Herring told host Angela B. Freeman. "If we say we want to be a premier state, ... we're going to have to make some adjustments so that we can get that talent here."

Herring also explains why she believes the office and her position as chief equity, inclusion and opportunity officer should be codified into state law.
At Close of Business: Matt Mckenzie on Belmont Park

Business News - WA

On today's episode of At Close of Business, senior journalist Matt Mckenzie details the story behind a $4 billion redevelopment of land near the racecourse at Belmont Park.
BEST DAILY EMAIL
Top 25 Most Influential Nonprofits in 2022 announced
By Business Record Staff

Variety – the Children's Charity has been voted by Business Record readers as the most influential nonprofit organization in Greater Des Moines.

Variety topped the annual list of the 25 Most Influential Nonprofits that appears in the 2022 Book of Lists.

The online survey of Business Record readers, which was conducted in the summer of 2021, asked participants which nonprofit they believe is the most influential and asked them to pick nine other nonprofits that they also perceived to be influential.

The votes were tallied and IP addresses were analyzed, much as we do for Best of Des Moines, to remove suspicious voting and obvious attempts to fraudulently influence rankings.

The Business Record also released its list of the Top 25 Most Influential Business Leaders. View them here.

What is the most important thing businesses should know about the economy in 2022?
A preview of the Business Record's 2022 Economic Forecast Panel
By Joe Gardyaz | Senior Staff Writer

As Iowa businesses endured labor shortages, supply chain disruptions, a resurgence of inflation, unprecedented natural disasters, and of course, the pervasive COVID-19 pandemic, the potential impact on the economy was far from clear at the close of 2021.

As we continue to experience "interesting times," this January's Economic Forecast event promises to be particularly compelling, as our panel of experts share their perspectives and discuss how the economy may fare in 2022.

Panelists will include:
Mike Wolf - global economist, Deloitte Touche Tohmatsu Ltd.
Debi Durham - director, Iowa Economic Development Authority and Iowa Finance Authority,
Brenda Martin - workforce project manager, Center for Industrial Research and Service.
Art Durnev - professor of finance, Henry B. Tippie College of Business, University of Iowa.
Friday, January 21, 2022
Compiled by Mason King-mking@ibj.com

1. House passes $18 tax-cut package; fate in Senate unclear

Republicans in the Indiana House passed their $18 billion individual income and business tax-cut proposal Thursday on a 68-25 party-line vote, sending it to the Senate, where its future is murky. One of the House's GOP/P's signature bills, the measure would cut four separate taxes—individual income, business personal property, sales and the utility tax. The Democrats argue the proposed cuts benefit corporations more than people, and that the state should prioritize investing that $18 billion in other areas, such as funding child care access or paying for public school teachers.

2. NCAA ratifies new constitution, leading to restructuring

Member schools for the Indianapolis-based NCAA voted to ratify a new, streamlined constitution Thursday—a seismic shift that opens a path to a decentralized approach to governing college sports, and hands more power to schools and conferences. The vote was overwhelmingly in favor, 801-185, and was the main order of business at the NCAA's annual convention in Indianapolis. NCAA President Mark Emmert called the new constitution more of a "declaration of independence," applying to more than 1,200 member schools and nearly 600,000 athletes. Each of the association's three divisions will be empowered to govern itself, but the overall Division I is expected to be the most contentious. AP has more.

Sponsored Content

Students need a stable home
The lack of a stable home is a

2. Marion County Prosecutor Mears seeks to retain office

Marion County Prosecutor Ryan Mears, a Democrat, filed his candidacy to retain his office on Wednesday. It’s no surprise that Republican Cyndy Caruso, former deputy general counsel for Gov. Eric Holcomb, announced her candidacy for the position on Tuesday. Mears actually is seeking his first election to the office by popular vote. He served as interim Marion County prosecutor in September 2019 after the position opened up when Terry Curry resigned due to health concerns. The former chief trial deputy was then elected to the office by the Marion County Democratic Party in a vote that October. Some of Mears’ accomplishments include launching the state’s first conviction integrity unit as well as the creation of a humane crimes hotline. But he also has absorbed criticism on the national level after it was discovered that his office didn’t seek a first-degree murder in 2020 for Brandon Scott Hole, a 19-year-old gunman who killed eight people at a FedEx facility in the Indianapolis airport in April 2021. The Indiana Lawyer has more.

3. Teachers union rallies with opponents of curriculum bill

Representatives from the Indiana State Teachers Association, the largest teachers union in the state, joined a coalition of civil rights, faith and public education groups at the Indiana Statehouse on
GOLD: ARKANSAS BUSINESS

Morning Roundup

Arkansas Business | news@arkansasbusiness.com
Reply-To: Arkansas Business | news@arkansasbusiness.com
To: Turner@abpg.com
Fri, Jan 21, 2022 at 9:16 AM

Arkansas Business Morning Roundup

This Morning's Headlines

Bank OZK Reports Record Profits for Q4, Full Year

A record-breaking fourth quarter helped Bank OZK of Little Rock (NASDAQ: OZK) beat Wall Street earnings forecasts and reach a new high in annual profit.

- The bank reported fourth-quarter profit of $149.8 million, an increase of more than 24% from a year ago.
- Earnings were $1.17 per share, an increase of nearly 26% and a quarterly record.
- For the full year, net income was a record $579 million, nearly doubling the company's profit from 2020.

Also: The bank posted record REDI loan originations of $2.99 billion in the fourth quarter.

CEO George Gleason: "Our strong capital and liquidity, disciplined credit culture and outstanding team have us well positioned for the future."

(Arkansas Business)

Pipe Maker Tenaris Hiring 250 to Boost Production in Northeast Arkansas

European pipe manufacturer Tenaris is looking to hire 250 workers to boost production at its melted mill in northeast Arkansas.

(Arkansas Business)

Morning Roundup

Arkansas Business | news@arkansasbusiness.com
Reply-To: Arkansas Business | news@arkansasbusiness.com
To: Turner@abpg.com
Thu, Jan 20, 2022 at 9:43 AM

Arkansas Business Morning Roundup

This Morning's Headlines

Little Rock Paves Discount Store Developments to Explore Nutrition Concerns

The Little Rock Board of Directors has approved a resolution to pause development of discount retail stores such as Dollar General, Family Dollar and Dollar Tree for nine months.

- The temporary halt will be used to review whether the stores, which sell a limited selection of packaged foods, are contributing to food deserts in the city.
- One store (proposed for West 11th Street and Park Hill Boulevard) is affected by the measure.
- The resolution was sponsored by Ward 3 City Director Kathy Webb.

Aldo: The resolution asks the mayor and city manager to examine whether federal grants could help build full-service grocery stores in food deserts.

More: A 2019 report found that the discount stores weren't a breed of economic distress in some neighborhoods, they were a cause of it.

Change is coming: Dollar General is in the process of expanding its fresh food offerings. A new $40 million facility in North Little Rock is part of that plan.

(Arkansas Democrat-Gazette)
Happy Saturday and welcome to the inaugural issue of Crain's Saturday Extra!

I'm Amy Elliott Bragg, Crain's Detroit Business special projects editor, and I'm excited to brighten up your Saturday mornings with a look back at the week in business news, a glance at the week ahead and no shortage of fun facts — plus the usual roundup of our most-read stories of the week.

This week, some thoughts on the child care line item in Gov. Gretchen Whitmer's budget, an update on the tax debt of Packard Plant owner and heartthrob Fernando Palazuelo and a visit to our archives with a Page 1 story from 22 years ago.

I am eager to hear your thoughts on the Saturday Extra and ideas for future issues, so don't be a stranger!

The big story: A new day for child care
A difference of (GOP) opinion

One week into the 2022 legislative session, and Republican leaders in the Indiana House and Senate already are at odds over how to address the most high-profile issues: tax cuts and limits on employer vaccine mandates.

Both are top priorities for House Republicans, who formally announced their 2022 legislative agenda on Thursday. Neither made the Senate GOP's priority list. And while the differences were bubbling up even before the legislative session began, the formal release of written agendas and hard details this week put the contrast in stark black and white.

Senate President Pro Tem Rodric Bray said key components of the House agenda aren't top priorities of the Senate GOP because they are "controversial" and "more complicated to work through." But that won't stop House Speaker Todd Huston and his Republican crew from pursuing them. IBJ's Emily Ketterer has the details.

Throwing shade or sunshine?

Control over the Marion County Sheriff's jail commissary fund is turning into a partisan food fight.

Under Republican-sponsored legislation in the Indiana Senate, Democrat Sheriff Kerry Forestal could soon find himself having to ask the City-County Council for approval of every purchase his office makes with the money generated from selling snacks and personal items to inmates.

Sen. Jack E. Sandlin, an Indianapolis Republican and the bill's lead author, said his intent is simply to "bring sunshine" to the sheriff's use of the fund.

Forestal said his office already provides a twice-yearly report on its commissary fund to councilors in the interest of transparency.

He suggested the legislation is retribution for his office's decision to stop transporting arrestees for Independent police departments in Beech Grove, Cumberland, Lawrence, Southport and Speedway. That money-saving move was made in response to budget cuts this year in the sheriff's budget.

The bill is another in a long line of examples of Indianapolis Republicans in the GOP-dominated Legislature trying to influence matters in Democrat-controlled Indianapolis government.

IBJ's Leslie Bonilla Muñiz has more on Senate Bill 307—which passed out of committee along party lines, but not without some outstate Republican misgivings.
FEARLESS
Be more. Fear less.
A Business Record Initiative

JANUARY FOCUS: POLITICS AND POLICY | ISSUE 2 OF 5 | 1.10.22

Good morning and happy Monday!
Last November, if you remember, we hosted a virtual panel discussion previewing issues that women will face in 2022. Today, we’re publishing five takeaways from that conversation. But if you’d prefer to watch the panel in full, you can do so on YouTube.

We’re also running a piece from Business Record Editor Emily Barske, who wrote about how her love for a challenge influences her decisions, including when to say no.

Lastly, nominations for the Business Record’s annual Forty Under 40 awards are due this Friday, Jan. 14 at noon. Find more information and nominate someone here.

Have a great week!
— Emily Kestel, Fearless editor

JANUARY FOCUS: POLITICS AND POLICY | ISSUE 1 OF 5 | 1.3.22

Good morning, happy Monday and Happy New Year!

This week we’re running the second part of a series on the child care crisis. Last week we ran part one, which illustrated how a shortage of child care workers and a lack of available slots in the state are affecting other areas of the economy. Part two takes a look at the Governor’s Child Care Task Force recommendations.

I purposely wrote these articles in a way that even if you know nothing about child care at all, you’d be able to understand it. They’re long pieces, but because of the child care industry’s effect on the rest of the rest of the economy, it’s worth reading even if you don’t have kids.

We’re continuing to experiment with a summary story format in case you’re strapped for time. Let us know what you think about it.

Lastly, before we dive headfirst into 2022, we’d be remiss not to look back at the historic gains, milestones and achievements of women in 2021. You’ll find a non-exhaustive but still impressive list of women’s wins near the bottom of the newsletter.
BEST SCOOP: SMALL
Middletown targeted for large-scale pharmaceutical campus

Project Dragonfly: pharmaceutical manufacturer planning to add 1,200 jobs in US expansion reports.
BEST SCOOP: MEDIUM
Senior execs Forsyth, Frasca and Lemieux leaving Shopify

BY: David Soff

PUBLISHED: Apr 14, 2021 11:48am EDT

SHARE: 0 COMMENTS

TOPIC: Techopia

ORGANIZATIONS: Shopify

Three of Shopify’s highest-ranking executives, including COO Brittany Forsyth, CLO Sheila Frasca and CTO Jean-Michel Lemieux, are leaving the company in June.

Chief talent officer Brittany Forsyth and CLO Sheila Frasca and CTO Jean-Michel Lemieux are leaving Shopify: company memo. H/T to @DavidMSali and @obj_news for the scoop

1 Retweet 4 Likes
Car dealers oppose Tesla sales in Connecticut. A prominent dealership is selling an East Hartford building that will become a showroom for Tesla vehicles.

Hoffman Auto Group sues Tesla, East Hartford over showroom plans

Amid annual lobbying battle with auto dealers, Tesla to plant its flag in E. Hartford
BEST SCOOP: LARGE
Allstate to sell Northbrook campus for $232 million to industrial developer for massive new logistics facility

By ROBERT CHARNICK
CHICAGO TRIBUNE | NOV. 26, 2021 AT 1:34 PM

Insurance giant Allstate has reached an agreement to sell its longtime Northbrook headquarters for $232 million to an industrial developer that plans to turn the corporate campus into a massive logistics facility.

The sale to Nevada-based Dermody Properties, which specializes in e-commerce and logistics sites, encompasses the majority of the sprawling campus along I-94 in an unincorporated area of the northern suburb. The transaction is expected to close next year.

Warehouse developer poised to buy Allstate campus

A Nevada industrial developer is in talks to buy the insurance giant's longtime Northbrook home, likely setting up a major redevelopment of the 186-acre site.

DANNY Ecker
A truce between OLOL and Mary Bird Perkins?

By Stephanie Hepler

A week after simmering tensions between Mary Bird

News alert: Mary Bird Perkins, OLOL to part ways; cancer center finds new out-of-state partner

By Stephanie Hepler - August 13, 2021

‘It’s really, really sad that it had to turn into this’

The end of the Mary Bird Perkins partnership will be bittersweet for the Baton Rouge health care market, said former CEO Todd Sessions.

‘It’s really, really sad that it had to turn into this’)
BEST FEATURE: SMALL
Pandemic threatens hard-fought gains, but offers hope for change
BEST FEATURE: MEDIUM
A near-perfect, capstone season by Gonzaga University's men's basketball team has generated far more W's than just those on the court. And while the season didn't end with perfection or a national championship after a Monday night defeat to Baylor University, the effects of the program's best season - 22 years in the making—are expected to have lasting benefits for the Inland Northwest.

Since the team's magical run to the Elite Eight in the NCAA men's basketball tournament in 1999 - long considered the birth of the program's modern era - the small Jesuit school east of downtown Spokane has built more than a nationally-ranked powerhouse basketball team, observers say.

Business owners and operators, CEOs, and a GU school official all say the basketball program has built an economic engine for Spokane that has contributed countless millions to the local economy.

"Gonzaga basketball has put Spokane on the map," Stephanie Corrigan, CEO of the Spokane Facilities District, says. "There is both a financial and emotional connection that the team brings. About the time it starts getting dark at 5 p.m., basketball gives people something to look forward to."

Beyond the campus itself, Corrigan and others in positions similar to hers in Spokane say it’s hard to attach a precise dollar amount to the value the basketball program brings. But they all say no single business, entity, or organization in the area brings national attention to Spokane and the Inland Northwest more than Gonzaga basketball.

"Impressions - national media impressions," says Eric Sawyer, CEO and
BEST. YEAR. EVER.

These 6 local companies thrived in 2020.

GOLD: BIZ NEW ORLEANS
BEST FEATURE: LARGE
THIS IS WHERE YOU LIVE

It isn’t where you think. It’s Baton Rouge. It’s not where you think it is. It’s where you live.

No, this isn’t the dump. It’s litter-filled watershed property in the heart of Baton Rouge. Solutions are silent, so who has no little been done to clean it up?

STORY BY STYVANAE E. BLAYDE PHOTOGRAPHY BY MARK GOERING

SILVER:
BATON ROUGE
BUSINESS REPORT
GOLD:
CRAIN’S DETROIT BUSINESS
BEST PERSONALITY PROFILE: SMALL
With a steady demeanor and a penchant for perfection, Roger Penske has built a business empire that's the envy of the world. But even the most famous car owner in automobile racing has a soft spot.

BY THE KENNEDY

THE CAPTAIN

California PONTIAC DEALERS

Silver: Business

Ralph Peters, owner of Peters Automotive, car dealer in Detroit, MI. Although his dealership network has been expanded over the years, Peters remains an integral part of the family business. Peters' vision for the future of the dealership network includes growth through mergers and acquisitions. He believes in the importance of maintaining a strong relationship with customers and employees. Peters is also involved in various charities and community organizations, demonstrating a commitment to giving back to the local community.

The dealership, located in the heart of Detroit, MI, provides a wide range of vehicles, including cars, trucks, and SUVs. Peters Automotive is known for its exceptional customer service and a commitment to providing the best possible experience for customers. Peters believes in the importance of maintaining high standards of integrity and honesty in all business dealings. Peters Automotive is proud to be part of the Peters Automotive Group, a network of dealerships that operate across the United States.

Visit Peters Automotive today and experience the difference for yourself.
ACORN HUNTER
ENTREPRENEUR RICHARD JOHNSON FINDS HIS LATEST VENTURE AMONG THE LIVE OAKS

STORY & PHOTO BY JOHANNA B. STEEL

Meet Richard Johnson. The one-time, big-city business titan of fioro.com fame has evolved into his latest stage, one he calls "social entrepreneurship."

The first Johnson prototype was a man struggling with innovation, hustle, and ill-advised risks. In 1996, he mortgaged his home to buy a 30-second Super Bowl ad for his company, the commercial failing nearly half the site's total annual revenues. The rich paid off, generating profits. Over a decade, driving up Horizons' membership and sales, Yahoo bought it two years later for $1.6 billion.

His second self-iteration involved creating nonprofits, notably founding Maxlending in 2003.

Today's Johnson is regaled in a series of social estaminets, having in on a specific purpose. He founded, for one, Burgaw Now in 2017, which is initiating select businesses with capital and mentorship in an effort to boost foot traffic in the downtown rural square. Voted away off Oak Park Road in Burgaw, Johnson spearheads most of his business energy at PiedCHEDULES Farms, a 90-acre property he initially bought to play around at in 2016 in an auction.

"I think every kid growing up in Peanut Patch in the middle of nowhere wants a farm," he said. It was a place he could bring his four daughters, shoot, ride ATVs, boat campfires.

Before he bought it, the property was home to the first David Howard's Burgaw Creek Nursery. Johnson made use of the lives of young oaks already three from the old nursery, bought a few more, and began moving them around the property to its liking, framing a freshly dug pond.

After juggling other crop ideas, it took him two years and 11 months to realize the farm should remain a nursery.

The nursery would be different. A marketing guru, Johnson pinpointed PiedCHEDULES Farms as synonymous to a violent Floridian Castilian bloodstream, the haraman oak sought by landscape and nurseries in the region. A genetically altered lineage favored by developers, Cathedral grove straight up, bred to fill the plant of its parent's grooming, winding character, according to Johnson. He said he finds the proliferation of genetically altered live oaks in the region "offensive."

"Friends don't let friends buy Florida trees," PiedCHEDULES unaffiliated tagline goes.

PiedCHEDULES live oaks are exclusively grown from local North Carolina native stock, preferably at least a century old. Johnson has secured agreements with a swath of property owners to view acres from worthy live oaks in the region. Fort Fisher's canopy, Hampstead's George Washington the clustered-off Highway 1 (landscape), Wimbleton Beach Loop's oaks, the Avery Oak and so on.

While riding the perimeter one Wednesday last month, Johnson pulled to charge trees, apologized for being obsessive-compulsive and tracked down a worker in the field to make sure branches weren't pruned any higher than about shoulder height. PedesCHEDULES trees will be pruned less than industry standard, Johnson said, leaving room for trunking, low-hanging branches to flourish.

"People buy trees and not meters."

GOLD: GREATER WILMINGTON BUSINESS JOURNAL
BEST PERSONALITY PROFILE: MEDIUM
Community conscience

As newspapers’ influence crested, publisher Rolfe Neill played a pivotal role in Charlotte’s emergence.

BY RICK FRAMES
ILLUSTRATION BY DONALD CICERO

Love story

Our Community

We were not afraid to be caught loving our community.

—Patti Gredy

In the late 1960s and early 1970s, Charlotte was a bustling city with a diverse population. The Charlotte Observer, a newspaper founded in 1899, played a significant role in the city’s development by providing news and information to its readers. The paper’s editor, Rolfe Neill, worked tirelessly to ensure that the city’s citizens were informed about local events and issues.

The Observer was known for its in-depth coverage of local news, and Neill was a key figure in the paper’s success. He was a dedicated journalist who was committed to providing accurate and timely reporting. Under his leadership, the Observer became one of the most respected newspapers in the region.

In addition to his work as an editor, Neill was also known for his love of the community. He was involved in many local organizations and was a strong advocate for social justice. He was a gifted storyteller and was known for his ability to capture the essence of the city in his writing.

Despite facing many challenges, including financial difficulties and political opposition, Neill remained committed to his work and the Observer. His legacy lives on today, as the Observer continues to be a respected source of news and information in Charlotte.

For more information about Neill and the Observer, visit the Charlotte Observer website at www.charlotteobserver.com.
Getting it done

Jennifer Williams didn’t plan to leave a career in marketing to run her father’s grocery store with her husband. But their customers are glad she did.

Saturday, Nov. 14, started like any typical day for Jennifer Williams. After her morning routine of breakfast with two cups of tea, an email and social media check, and then a shower, she made the 15-minutes trek south from the Delaware County home she shares with her husband, Scott Bowser, to open the doors to Weiland’s Market at 9 a.m.

That afternoon, as Williams was at the front of the store on a call with a customer who was placing an order for a Thanksgiving meal, she saw a man come in without a mask. For Williams, a staunch proponent of face coverings since the earliest days of COVID-19, that was a no-no.

So she waved her way through the Clintonville store to find him in the deli department. She could have customers pleading with him to put on a mask. There’s a sign at the entrance that says face coverings are required for service along with an instruction throughout the store that leaves no doubt the issue is not up for debate. The exchange went like this:

“Sir, you’ve gotta put on a mask,” Williams says.

“Miss, you can leave me alone,” the man says.

“No, I’m not going to leave you alone. You put a mask on, or you leave. My husband and I own this store. That’s theirs,” he tells him.

He reached for his mask—he had one—and Williams went back to her call. But she knew that wasn’t the end of it. When she hung up, she

found him in the liquor department with his mask pulled down below his nose. Her message to him was the same. Yet this time, as she delivered it, he whipped out his phone and took her photo to Instagram her. On his story he’s whispered to her.

“You should have made a great story.”

Williams banned him from the store. A customer who had been behind him in the liquor department told Williams the man had put on a pair of glasses because after he took her photos.

Turns out, amid COVID-19, for Williams, Bowser, and their team, there really aren’t days that can be described as “typical” anymore.

Four generations of grocers

Williams is the daughter of John Williams, who launched Weiland’s Fine Meats in 1961 with George
BEST PERSONALITY PROFILE: LARGE
A Champion for Women’s Sports

For Nancy Hogshedd-Makar, sports have been an avenue for achievement and a source of healing. Florida schools’ non-compliance with Title IX robs other women of those opportunities, she says.

By Amy Martinez

Last spring, an academic solemnity spread until the conclusion of school year. Nancy Hogshedd-Makar found that a group would begin viewing her work as sportswriter and column for the University of Florida sports publication. Her students continues annual sports and her newspaper was always a school’s best column. The group, dedicated to the high school journalism and physical education, is another successful and popular at the university. Hogshedd-Makar emphasizes the importance of opportunity and education. Title IX opens doors for women to enter and make careers in sports and physical education.

“I was one of the very best athletes in the world,” said Hogshedd-Makar. “I have a lot of potential that I didn’t realize that I had.”

Hogshedd-Makar’s high school wasn’t always easy. “She played basketball and softball, and I was always good at basketball,” she said. “I was also good at softball, and I had a lot of potential.”

Hogshedd-Makar made her transition to the professional world after receiving her degree in education. For her, the impact of Title IX is significant. “It opens doors for women to enter and make careers in sports and physical education,” she said. “I think that’s important.”

Failing Grade

In 1972, Congress passed Title IX, which requires schools that receive federal funding to provide equal educational opportunities, including sports, to men and women. Under Title IX, schools can determine which sex-gender guidelines are to be followed by their students and faculty. In addition, schools must meet the requirements of Title IX to receive federal funding. Title IX has been a significant factor in the advancement of women in athletics. Title IX has been a significant factor in the advancement of women in athletics.

Early Promise

Hogshedd-Makar’s promise to excel is evident in her high school years. At the age of 12, she was already playing basketball and softball. She was always good at softball, and she had a lot of potential.”

SILVER: FLORIDA TREND
“Let’s Become Something Different”

Michael Sorrell has formed innovative partnerships with some of the biggest names in business to remake education at Paul Quinn College.

And he’s just getting started.
BEST BODY OF WORK, SINGLE WRITER: SMALL
OSHA’s meager Covid response

Your journey to the post-pandemic era

A Londonderry firm innovates through Covid

A NH cartooning institution’s career comes to a close, sort of

Mike Marland calls an end to his three-century-old career

Laconia company eyes the vacuum of space

The dark side of 1031 exchanges

Often-used real estate practice tied to alleged Ponzi scheme

The bankruptcy and multiple lawsuits related to Franklintek, a multi-million-dollar Ponzi scheme, have raised several questions over the regulation of the real estate transactions involved in such schemes.

A 1031 exchange, named after Section 1031 of the Internal Revenue Code, allows individuals and entities that sell commercial property to delay paying capital gains tax by buying or exchanging in another similar property of equal or greater value.

The 1031 exchange isn’t a new tool — in fact, it has been around for exactly 100 years. But the future of these exchanges may be in doubt, since the Internal Revenue Service is looking into ways to limit their use.

They are very common. Although difficult to track by one estimate by the Real Estate Research Corporation indicates that like-kind exchanges are involved in 25% of commercial real estate transactions, resulting in nearly $10 billion in annual losses to the government.

Fraud is rare, but it does occur regularly. And it usually involves a qualified intermediary — known as a QI — which the IRS requires but doesn’t really regulate.

Health insurance metamorphosis

ACA lures individuals; small group market shrinks

Enrollment in the ACA insurance exchanges has shown a significant increase in recent years, particularly among individuals. Meanwhile, the small group market has shrunk, with fewer employers offering health coverage through exchanges. 

The lower enrollment in the small group market is due to a combination of factors, including increased costs and the complexities of administering health insurance plans. 

The future of health insurance remains uncertain, with ongoing changes in regulations and the need for more affordable coverage options.
WHEN COVID-19 HIT MICHIGAN IN MARCH.

"When COVID-19 hit Michigan in March, it was a complete surprise. We had to pivot our business model to adapt to the new normal. We had to change the way we worked and the way we communicated with our clients." - Kristin Johnson, CEO of Inovio Medical Solutions

"We had to quickly scale our business to meet the increased demand for medical supplies. Our team worked tirelessly to ensure that our clients received the supplies they needed. It was a challenging time, but we were able to come together and overcome the obstacles." - Johnsimpson, COO of Medical Supply Co.

"We had to make difficult decisions about our employees. We had to furlough some of our staff, but we did everything we could to support them during this time of uncertainty. We are grateful for their understanding and commitment to our company." - Lisa Martinez, HR Manager of Medical Supply Co.
BEST BODY OF WORK, SINGLE WRITER: MEDIUM
SILVER: VIRGINIA BUSINESS

Saving the day
Developers breathe new life into tired shopping mall properties
by Rich Griscti

For years, the once-prosperous mall has been struggling to attract shoppers, with many stores closing and vacancies on the rise. However, a new plan is being implemented to revitalize the property and bring it back to its former glory. The plan includes improving the existing infrastructure, updating the design and aesthetic, and introducing new retail and dining options.

The mall, located in the heart of the community, has been in decline for several years. The once-bustling center has become dilapidated, with empty storefronts and declining foot traffic. However, a group of developers has stepped in to breathe new life into the property.

A major renovation is underway, with the aim of transforming the mall into a vibrant community hub. The developers are working closely with local businesses and community members to ensure that the new design reflects the needs and desires of the residents.

The mall will feature updated stores, including popular retailers and restaurants. In addition, a new outdoor area will be created, providing a welcoming space for visitors to enjoy the fresh air and sunshine. The developers are also planning to incorporate green spaces and outdoor seating areas, making the mall a more attractive destination.

The renovation is expected to be completed by the end of 2023, and the mall is expected to attract new customers and businesses to the area. The developers are confident that the revitalization project will be a success, bringing new life to the community and boosting the local economy.
GOLD: ARKANSAS BUSINESS
BEST BODY OF WORK, SINGLE WRITER: LARGE
CHINA SYNDROME

The Chinese government calls it "talent recruitment"—paying U.S. researchers, including several in Florida, to hand over work funded by American taxpayers.

By Jerry Tucker

In December 2019, the U.S. Department of Homeland Security published a memo warning U.S. universities about labs in China that were classified as "foreign intelligence" programs. The memo was part of a broader effort by the government to crack down on what it sees as a growing threat from China. The Chinese government has launched a "thousands of talents" program to attract top researchers from abroad to work on projects that could benefit China. The program has been criticized by some in the United States for violating the terms of their American visas and potentially compromising national security. In Florida, researchers say they are being approached by China to work on projects that could have implications for the country's military and economic interests. Some worry that the Chinese government is using these programs to gain a foothold in the American scientific community. Others see the programs as an opportunity for China to gain a competitive advantage in the global race for scientific knowledge. In the meantime, the debate continues over how to balance the benefits of attracting top talent with the need to protect sensitive research and intellectual property. 

SILVER: FLORIDA TREND
GOLD: BATON ROUGE BUSINESS REPORT
BEST RECURRING FEATURE: SMALL
SILVER: 
GREATER 
WILMINGTON 
BUSINESS 
JOURNAL
In the C-Suite: Dr. David Tam
Beebe Healthcare President & CEO

In the C-Suite: Todd Bavol
Integrity Staffing Solutions CEO

In the C-Suite: Gregory Pettinaro
CEO of Pettinaro

GOLD: DELAWARE BUSINESS TIMES
BEST RECURRING FEATURE: MEDIUM
Hoping for a Bullseye

Feel like throwing something? How about a real Bullseye? Archery House brings a new form of entertainment to the CBD.

BIZ NEW ORLEANS

Sake to Me

Louisiana has taken on a whole different role thanks to two New Orleans entrepreneurs.

RICE - BY THE NUMBERS

Check Yourself

Bull's eye bow and arrow rental by New Orleans-based company, Archery House, makes it easy to meet the unique needs of your special event.

GOLD:

BIZ NEW ORLEANS
BEST RECURRING FEATURE: LARGE
Independent businesses hang on as their industries decline

LAST OF A DYING BREED

SILVER: CRAIN'S DETROIT BUSINESS

Outsourcing helps companies fill skills gap and offers flexibility

AN OUTSIDE JOB

When Dr. Erin Hruban founded Byetca Inc., named after the Greek goddess of good health, in 2008, he knew his small business was going to need some help beyond what his staff could provide.

"We have to be nimble and flexible," Hruban said. "We have to be able to pivot on an dime."

When you talk about an attorney, you think of someone in a suit and tie, but that's not always the case. Sometimes, you need people with a specific set of skills to work on a project or task.

The key is finding the right person for the job. It's important to have clear communication and expectations from the beginning.

In the end, outsourcing can be a great way to fill gaps in your team and provide the flexibility you need to run your business successfully.

BRINGING ON THE TALENT

Exceptional business continuing to grow.

Best-in-class solutions for IT services, consulting, and training.

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OUTSIDER INSIDERS

Outsourcing helps companies fill skills gap and offers flexibility.
A SECOND CHANCE FOR AUSTIN

Money is vital to any community revitalization. Here’s what else is needed, as seen through this besieged neighborhood, among the 10 places targeted under the mayor’s Invest South/West initiative.

By ERWIN ROMPLII

I DO FEEL LIKE THERE IS A LIGHT SHINING IN AUSTIN. THINGS THAT PEOPLE HAVE BEEN WORKING ON ARE COMING TOGETHER.

Dean White, executive director of the Austin Community Foundation

The West Side neighborhood of Austin, long stung by the city’s reputation for violence and poverty, has found new hope in a小 neighborhood revitalization effort. "I feel like there’s energy," said Debra Floyd, a resident who has lived in the neighborhood for 30 years. "We’ve been working together for a long time."
BEST COVERAGE OF LOCAL BREAKING NEWS: MEDIUM
Becker College officially closing at end of spring semester
Pindan placed in administration

Administrators from EY have been appointed to various Pindan Group companies from 5pm this afternoon.

State government rated Pindan 'medium risk' 18 months ago

The state government awarded Pindan two multi-million dollar contracts despite having assessed the company as a financial risk because of its failure to meet several financial thresholds.
BEST COVERAGE OF LOCAL BREAKING NEWS: LARGE
See what the buyer has in mind for a reconfigured Thompson Center

The state has entered into exclusive negotiations with Prime Group to sell the Helmut Jahn-designed building. Prime aims to preserve the basic structure—but has extensive rehab plans. Take a look.

December 15, 2023 11:41 AM

Most Popular

1. Ford bypassing South Side for early EV production casts shadow over a regional economic engine's future
2. Paul Vallas to run for mayor
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4. Daily's journey from Chicago pinball manufacturer to opening the city's first casino
5. Study looks at disparities in vaccine given • For sale: Medis reseach baby formula unit • Abbott works on monkeypox test
Beaumont, Spectrum plan merger that would create Michigan's largest health system, employer

June 17, 2021 10:10 AM

• Deal is third major merger attempt for Beaumont since 2019
• Merger would create a $12 billion health care company with 22 hospitals
• Beaumont's John Fox would exit; Spectrum's Tina Freese Decker would be CEO
BEST INVESTIGATIVE REPORTING: SMALL
THE FLINT SETTLEMENT
THE LEGAL CHALLENGES IN THE WATER CRISIS IN FLINT NEAR AN END AS A FEDERAL COURT REVIEWS A $641.3-MILLION RESOLUTION THAT COULD BE THE LARGEST SUCH DISPOSITION IN MICHIGAN.

WRITTEN BY NORM SINCLAIR
PHOTOGRAPHY BY BRITTANY GREESON

SILVER: D BUSINESS

Launched after the City of Flint made a decision to use a tertiary treatment process for its water, Flint's water became contaminated with chemicals, including lead, which threatened the health of its residents. The legal battle between the City of Flint and the federal government began in 2015 and has been ongoing ever since.

Recently, a federal judge approved a $641.3 million settlement that could become one of the largest such dispositions in Michigan. The settlement will provide compensation to residents who were affected by the water crisis.

The legal challenges in the water crisis in Flint are near an end as a federal court reviews a $641.3 million resolution that could be the largest such disposition in Michigan.
OSHA’s meager Covid response

Despite worker deaths and hundreds of hospitalizations, agency has issued only one fine for violations in NH

PAGE 8

Lac condo company eyes the vacuum of space

Rogue Space Systems’ orbite has drawn interest from NASA and the Air Force

PAGE 17

A NH cartooning institution’s career comes to a close, sort of

Mike Marshand calls it to an end to his sharp-eyed editorial work

PAGE 18

Your journey to the post-pandemic era

PAGE 14

A Londonderry firm innovates through Covid

PAGE 15
BEST INVESTIGATIVE REPORTING: MEDIUM
As it shuttered stores, Alfalfa's Market past due with vendors by millions of dollars

By Erin Miller -- April 9, 2023

The last remaining Alfalfa’s Market, located in Louisville, Colorado, announced its closure in May 2023. The closure comes after the company was unable to pay its vendors, who were owed millions of dollars for goods and services rendered. The company had struggled to compete with larger grocery chains and had been forced to shutter multiple locations across the state.

Boulder — just days before it announced the closure of its Langman store, Alfalfa’s Market Inc. owed tens of millions of dollars in uncollected revenue from its vendors, which could lead to it attempting to turn around the fortunes of its three stores.
State government rated Pindan 'medium risk' 18 months ago

The state government awarded Pindan two multi-million dollar contracts despite having assessed the company as a financial risk because of its failure to meet several financial thresholds.
BEST INVESTIGATIVE REPORTING: LARGE
LSU’s Title IX scandal expands beyond athletic department with sexual assault allegations against AgCenter researcher

By Stephanie Argel
HARD STOPS
Metro Detroit’s disjointed transit system makes access to jobs inequitable

BY CHARLES ENGELHOFF

If they don’t have a job, they don’t have a bus. If they don’t have a bus, they can’t get to a job. It’s a cycle that’s hard to break.

Robert Stroo

Robert Stroo is the executive director of the Detroit Regional Mobility Authority, which operates the city’s bus system.

As the city’s public transit system struggles to recover from the pandemic, the issue of access to jobs remains a pressing concern. Many residents rely on the bus to get to work, but the system is often inadequate to meet their needs. The city is working on improving the system, but there are challenges to overcome.

In the meantime, people are facing difficulties. Some are forced to walk longer distances or take multiple buses to get to their jobs. The pandemic has only exacerbated these problems, with many jobs being lost and the bus system under pressure.

The Children’s Foundation

A Foundation On The Move

Improves the health and well-being of children in 194 cities and beyond

The Children’s Foundation is the nation’s largest funder dedicated solely to advancing children’s health and wellness. We are a Foundation on the move that partners to transform through inclusive, grant-making and advocacy to ensure healthy, more equitable opportunities for children and families by transforming the conditions in which they grow, learn, and live. The Children’s Foundation, a family of 21 legacy foundations, provides more than $1 billion in philanthropic support to over 900 community partners and organizations.
BEST EXPLANATORY JOURNALISM: SMALL
Short on Reform


By Norm Shinclaire

First key policy legislation approved and signed by Gov. Gretchen Whitmer is negatively impacting the recovery of severely injured auto accident victims. Illustrations by James Wagoner

By Arthur E. Levy

Michigan auto insurance reform is expected to result in lower insurance costs for all insured drivers, but the new law is widely criticized for severely limiting benefits for severely injured accident victims. The new law, which went into effect on May 22, 2019, allows drivers to choose between two types of coverage: no-fault and the new personal injury protection (PIP) system.

Under the new law, Michigan residents who purchase a no-fault policy will have more choices when it comes to choosing their insurance coverage. The new law also requires that auto insurers provide consumers with a clear and concise explanation of what their insurance coverage includes and excludes.

The new law is expected to result in lower insurance costs for all insured drivers, but it is also expected to severely limit benefits for severely injured accident victims. The new law requires that auto insurers provide consumers with a clear and concise explanation of what their insurance coverage includes and excludes.

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BEST EXPLANATORY JOURNALISM: MEDIUM
ALL IN with Bally’s

But how risky is R.I.’s heavy reliance on one company?

RHODE ISLAND HAS COME TO RELY HEAVILY on Justin Kane and other recreational gamblers like him. Kane, a Providence real estate investor, likes to blow off steam at Bally’s Twin River Lincoln Casino and its sister site, Bally’s Tiverton Casino & Hotel. There’s something alluring about the chimes and jingles channeled out by the rows of slot machines on a gambling floor bathed in a jungle of neon glow.

And there’s the chance of winning some money. Kane has hit it big a few times, including a $1,200 slot machine jackpot. But he’s also lost hundreds of dollars during some visits.

He’s aware that a large portion of the money that disappears into the video slots — roughly 61 cents of every dollar — is scooped up by the state to help foot the cost of providing public services and paying for public employees. That contribution doesn’t make Kane feel any better.

“It’s no consolation that the losses help fund the government,” he grumbled.

But state officials are certainly happy he and others still keep gambling. The revenue stream generated through customer losses at slot machines and table games inside the state’s two casinos, in combination with traditional lottery tickets and drawings, is one of the biggest sources of funding for the state’s $13 billion budget.

SILVER: PROVIDENCE BUSINESS NEWS
**SERIES: 20 years of decline: Iowa’s dwindling birthing units**

Published by Emily Kallen on December 7, 2021

By Sarah Froyd, Business Record staff writer

Editor’s note: This is a three-part series that focuses on the decline of birthing units in Iowa, the factors driving the trend and how it is changing maternal health care in Iowa. Each was intended to be a stand-alone piece that together explores a couple of communities that have lost a birthing unit in the past two decades, and just how well they are doing at potential solutions.

**PART ONE: Communities, hospitals and doctors seek solutions amid Iowa’s changing maternal health and economic landscapes that drove the loss of 40 birthing units since 2000.**

Angie Perkins had positive experiences delivering her two daughters at the UNI/ProHealth Mar-Vin birthing unit in 2009 and 2014. Both were born in the hospital with no complications, and she wouldn’t have delivered her son there as well if it wasn’t for a high-risk condition she developed.

Learning this unit would close in 2015 made Perkins feel less for herself as she was not having more children, but more for the community.
BEST
EXPLANATORY
JOURNALISM:
LARGE
HOW RAIL GOT TO $12.45 BILLION AND 11 YEARS LATE

TIMED OF READING ABOUT RAIL? SO AM I, BUT WE FELT IT ESSENTIAL TO SORT THROUGH MORE THAN A DECADE OF COST OVERUNS, AUSTRALIAN HUMPS AND MEETING DELAYS TO EXPLAIN HOW THE PRICE OF HONOLULU’S RAIL PROJECT RICKED AND WHY COMPLETION IS WAY BEHIND SCHEDULE. THAT OVERALL PERSPECTIVE IS ESSENTIAL AS HAWAII CONSIDERS HOW THE PROJECT WILL FILL A $5.5 BILLION FUNDING SHORTFALL.

AT THE INTERSECTION OF KUALAKĀ'I AND KEAHUMOA PARKWAYS IN EAST KAPOLEI,

PAST ATTEMPTS TO BUILD RAIL

SILVER: HAWAII BUSINESS
Fixing the ’Glades — Where Things Stand

By Uriel Levey

It’s been 20 years since Congress approved the plan to “restore” the Everglades. The plan — behind schedule and over budget — is gathering momentum just as new factors threaten to overwhelm it. What sort of engineered ecosystem will we end up with?
BEST LOCAL COVERAGE OF A NATIONAL BUSINESS/ECONOMIC STORY: SMALL
Malls 2.0 It’s reinvent or die for struggling retail centers

Silver lining

Communities unite

Real Success with Nate Kaeling

Inside

Next Week

The evolving mall

Where do malls stand?

People you can bank on to deliver answers...and cookies.

SILVER: CORRIDOR BUSINESS JOURNAL
When it comes to apartments, high-end is the flavor of the day

Edward Smith - June Smith

As the Central Valley's rental market continues to move upward, its growth, which has outpaced many other major markets, has caught many by surprise. One of Tri Valley's newest rental communities - The Flow - provides a case study for how market conditions drive high-end apartment developments.

While rents beginning near $2,000 may seem out of reach for many, one developer says it's simply not feasible to build new apartments that aren't top of the line. "The reality is that anything that is well built now has to be at the top of the market because they rent so much," said Rick Ginder, president of Ginder Development. Glider Development has built 76 apartments in its 30 years of business. Ginder currently has 11 units under development - three in Fresno and one in Visalia.

The first one to come online is Rock Ranches near Alviso and Chino in Fresno. The complex has 216 units of 8-plexes, 18-plexes, and eight (street units - 30 units total) with attached garages, said Ginder. The first move-in for the Rock Ranches will begin in early July.

Ginder is also building 88 units on Maple Avenue north of Highway 180 in Fresno called The Rock Ranches. Another 16 units are coming online to a complex called the Coronado in north Fresno. Rents range from $1,850 for a single bedroom to $2,450 for a three-bedroom duplex with a two-car garage. Renters will have access to a pool, tennis court, and nearby park - the one with equipment and the other with open space, and a park with fitness equipment for packages.

Units come standard with stainless steel appliances, hardwood floors, and wall-to-wall windows. Ginder said 95% of the cost of each unit is sunk into the cost of living.

GOLD: THE BUSINESS JOURNAL, FRESNO
BEST LOCAL COVERAGE OF A NATIONAL BUSINESS/ECONOMIC STORY: MEDIUM
Arkansas Business

Cyber Liability

"Arvinda can be hit," says the CEO of Moon Distributors.

Vaccination Litigation

Workers at Conway hospital argue it's against their religious beliefs.

Spotlight: Insurance

Blue Cross Charts Path Past Virus, Into Future

By David Holland

Reimbursement: Proud vaccine crusaders wait for their payback

Leaders in NWA卡通漫画 sector of Labor, Health Care, said operators in the NWA region have been working to address the COVID-19 pandemic. "We have been working to address the challenges that we face, both from the economic perspective and from the public health perspective," said Dr. Doug Mcary, executive director of the NWA Business Council.

Drugstores Give Shots, Then Wait for Payback

Get your tickets for WIS Fort Smith today! [101]

The Labor Market

"Justice now is on the table," said Dr. Doug Mcary, executive director of the NWA Business Council.

Headache and Ice Tape

"We're working to make sure that our patients have access to the medicines they need," said Dr. Doug Mcary, executive director of the NWA Business Council.

Silva: Arkansas Business
Electrifying potential

Tesla-powered miner Piedmont Lithium wants to make Gaston County a rock-solid link in the auto supply chain.

By Edward Martin

Shell Gas, globe of stop-hand-carved pump in front of Piedmont’s Service Station in Chocowinity. No, it’s a snapshot of the 1950s turn, in a town named after Great Britain founded Carolina People’s Cooperative with 5000 and a coal truck. It would grow into the nation’s largest producer of one of the world’s rarest resources, its first go at the chopping of the golden age of fossil fuels.

Now, near Chocowinity, where Beaufort County meets the fields and farms, a dirt road in the north of northeast Gaston County. There, a few vendors, their machines bring up 3-inch cones of gray, volcanic rock, to Piedmont Lithium CEO Keith Phillips, whose company plans a $546 million regional investment, this the future of transportation — cars, trucks, buses or otherwise. It’s not fossil fuel.

Lithium is the dominant technology, and will be for decades to come. "It is a whole new category of industry — electrification, and it’s all going to be based on batteries."

He’s more at home on Wall Street than in the hillsides of the Tar Heel state; most of his investment in Charlotte, but now he’s betting hundreds of millions on Phillips’ acreage.

But after nearly five years of studying the land — more than 2,000 acres — exploring drilling and legal footwork, Piedmont Lithium is preparing to pump out copious amounts of lithium that could create a major new industry. Production could begin as early as 2021. The initial phase is conservative — the total could be in excess of $1 billion, Phillips says. Piedmont Lithium would invest as many as $200 million with the initial mining and processing plant, he adds.

Economic development experts hope Gaston County’s Lithium will become the nucleus of manufacturing industries that create batteries that run power vehicles, smartphones and many other devices. Other uses include storing renewable energy, an essential step to break the dominance of fossil fuels.

Some N.C. Department of Commerce officials believe Piedmont Lithium’s program could finally fix the state’s long quest for a major new manufacturing plant. This processing plant and proximity to Charlotte’s airport, rail and highway transportation systems could make it a desired location for automotive to electric vehicles geographically.
BEST LOCAL COVERAGE OF A NATIONAL BUSINESS/ECONOMIC STORY: LARGE
Speak no evil

Companies are being pushed by employees and customers to take public stands on controversial issues, but executives are learning the hard way that some opinions are best kept quiet.

BY CARRIE BURKES

THE GOMER GUY doesn’t remember why he thought, even for a split second, that it was OK to jump in on a Facebook discussion about the 2020 presidential election and refer to then-Vice President-elect Kamala Harris as a “hoe” in a since-deleted comment.

At least, that’s what Greg Tramondini, the well-known leader of Gomel’s Law Center for Race and Social Justice, said in the apology statement he issued the day after his Facebook comment caused a stir on social media, prompting boycott calls throughout Baton Rouge.

“I have to be honest that I was caught up in the deep political divide and the rhetoric that this country has been living in for the past several years,” Tramondini said in his statement. “My words were hurtful. I sincerely apologize. This is my wake-up call.”

In such a politically divided time, consumers and companies are expressing something of a great awakening, with each becoming more politically conscious. And, the consequences of those choices—especially controversial ones—can result in negative business consequences.

More and more, both consumers and employees are demanding companies take positions on key social issues. Seven in 10 respondents in a recent Edelman Trust Barometer survey say they expect CEOs to “step in when government does not do its societal job,” and they want corporate leaders to speak up on social issues.

However, there doesn’t seem to be as much of a widespread cry for what might be considered right-leaning rhetoric. Instead, people generally want larger institutional companies to take positions that align more so with a socially liberal policy agenda, thanks, for example, to the fact that global tech giant IBM, which has a large Baton Rouge presence, has recently replaced an earlier policy, backing down on a commitment to equal opportunity and an inclusive workplace by mandating tolerance among managers.

By and large, smaller Baton Rouge businesses—and most U.S. small businesses, for that matter—don’t face the same kind of pressure to take public statements on hot-button political issues. But sometimes, local institutions that conduct a significant amount of business outside of city and state limits do have their feet held to the fire.

Geden Baton Rouge is the largest local business in a decimated state, the dynamic can prove especially problematic for local employers. It’s a delicate dance to appear bold, but not overly aggressive, and true to their values, without isolating too much of their client base.

“Because of how polarized we are, the days of the old adage that ‘any publicity is good publicity’ are effectively over,” says Andrew Kau, an associate professor in LSU’s marketing department and community engagement manager of the Behavioral Research Lab at LSU’s E. W. Group College of Business.

No matter which route a company takes, there will be pros and cons. And regardless of political bent, there is a right way and a wrong way to take a stance, according to various marketing and corporate relations professionals.

SOCIAL RESPONSIBILITY, OR RISK?

As consumers have grown in environmental activism, their expectations of large companies has changed.

A company’s silence on a hot-button issue—long simply viewed by consumers as the inactivity’s desire to stay above the political fray—is now often assumed to mean its tacit agreement with a particular issue, even if that’s not true, Kau says.

Also particularly prevalent among younger consumers is the notion of “conscientious consumerism,” in which they’re highly aware of how their own consumption patterns affect the world around them.

“The vast majority of action-oriented millennials are more willing to pay a premium for products that they believe have been created ethically,” says Kau, who holds a doctorate in business administration and marketing from the University of Florida. “It’s no surprise that more companies have integrated some sort of corporate social responsibility stance into their products and services.”

Every so often, this has backfired. Such was the case in 2018, when Louisiana Attorney General Jeff Landry issued a statement expressing his concerns about route’s “connection to the violent, unlawful attacks” in Baton Rouge.

Route later issued a statement condemning the violence and saying his return to his local area. The shooting at Marjory Stoneman Douglas High School in Florida, Bank of America had stopped issuing loans to some gunmakers, not because of military-style rifle, while Citigroup had required its retail clients to ensure background checks for gun purchases, not to sell to anyone under 21 and to quit selling bump stocks and high-capacity magazines, or risk being dropped by the bank.

Though an active lawsuit from a Louisiana resident challenges the legality of the more, the situation illustrates the chilling effect that taking a stand-and-standing position can have on a business in a conservative state.

Conversely, Louisiana companies like Gomel’s Law Center have also received public backlash for the actions and comments of their respective conservative executives.

Following supermajority executive Donald Trump’s participation in the Jan. 6 protests on Capitol Hill, LSU is revisiting its partnership with the chain as “the official sponsor of LSU Athletics” and issued a statement expressing its concerns about route’s “connection to the violent, unlawful attacks.”

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GOLD: FLORIDA TREND

Florida Trend
FLORIDA BUSINESS AUTHORITY

Health Care Report

Masked by COVID

Amid the pandemic, the state's opioid crisis has intensified. p.40

PLUS...
- Hospitals Face Headwinds
- How COVID Has Changed Care
- No CON, But No Building Boom

Florida Education Guide p.52

Custom Content

Health Care: Drug Epidemic

Masked by COVID

Amid the pandemic, the state's opioid crisis has intensified.

BY ANDREW MALKER

Before COVID-19, the most pressing public health concern facing Florida was opioid addiction. In 2019, an average of one person every five hours died of an opioid overdose in Florida. More than 1,100 crs combined in ganzfeld. An armchair review to the state's public health landscape last year, the opioid crisis is only half the story. But it's also easy to losses. From March to June 2020, about 2,200 people in the state died from drug overdose, up from 2,190 during the same four months in 2019, a 5% increase.

451 - COVID deaths among Floridians ages 25-44 in 2019

2.8 million - Number of opioid pills purchased in just one year from a single pharmacy in Hudson, a town of 3,000 in Pasco County, according to a state lawsuit

35 - Floridians who died every day of drug overdoses in 2019, according to Project Opioid

25 vs. 127 - In 2019, fentanyl overdoses caused 25 deaths for every 100,000 residents in Broward, Dade, Lee, Palm Beach and Seminole counties. The death rate from COVID, by comparison, is 127 per 100,000 population statewide.
BEST ANCILLARY PUBLICATION: SMALL
GOLD: DELAWARE BUSINESS TIMES
BEST ANCILLARY PUBLICATION: MEDIUM
THE CORPORATE ENTREPRENEUR
Can General Mills create a startup culture? Amol Dixit, founder of Hot Indian, returns to the Fortune 500 to give it a shot.

PLUS
Being a Black Founder
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The push to get more Minnesotans to invest in new ventures

THE LIST:
60+ startup founders on our radar

Unlike traditional corporate jobs, we're building the playbook.
—Amol Dixit

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Taking Aim With Pageant Queen Maggie Williams

+ SPORTING DOGS
A Look at Athletes in Training

+ WEATHER OR NOT
The Mystery of What Makes Mallards Move

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DALLAS 500
THE MOST POWERFUL BUSINESS LEADERS IN DALLAS-FORT WORTH
BEST BYLINED COMMENTARY: SMALL
The Downsides of Remote Working

Don't Duplex Your Joint, My Friend

Giving is Pandemic’s Silver Lining

Alas, Our Shriveling Factory Sector

Let’s Build Fire-Resistant Housing
BEST BYLINED COMMENTARY: MEDIUM
My son, in crisis

Since late July, my and my family’s lives have been a special kind of hell, as we are entangled in the patchwork and overburdened system of New England behavioral health care. My oldest son, 12-year-old, has been committed to a mental health facility several times in the last 4 months. After he was released, he experienced several intense episodes. I have been sleep deprived, crying, and feeling helpless. It’s been a last-ditch effort to have stability. He has been shuttled back and forth between the hospital and home, and now he has been transferred to another facility.

By Brad Kane
BEST BYLINED COMMENTARY: LARGE
The win-win exchange of ‘microinternships’

ComEd should pay up for more than its bribes

This best way to avoid criminal celebrations and help college students land it is by doing more for the work they perform, says Jeffrey Jonas, chairman of the Finance Department.

Joe Cahill

This always online lifestyle is exhausting

And the least paper-consuming and least human activity in the era of online communications is even more threatening to the health of the human mind.

Joe Cahill

Smart CEOs will learn from the work-at-home era

Joe Cahill

SILVER: CRAIN’S CHICAGO BUSINESS
Who's regulating the regulators?

Amanda Minn, Senior Writer

As the financial crisis of 2008 continues to reverberate, the regulators who put the country into that crisis are now being regulated themselves. The industry is now finding itself in need of an unregulated regulator. The argument is that the roots of the financial crisis, which included everything from放松监管 to systemic risk, were the result of too much regulation, not too little.

The idea of a new regulator isn't new, but the idea of a new regulator that has the power to regulate the regulators is.
YOUR VIEW
Delaware Business Times
reader commentary policies

Letters to the Editor
Now seeking your comments on proposed Chesapeake Energy (Chesapeake) and marathon/Whiting (Whiting) plans to be debated. Send your letter, no longer than 250 words and relevant topics of interest to subscribers.

By Bill Dolan
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EDITOR’S VIEW
Delaware can, and should, lead in green tech industry

We shouldn’t let the mistakes of our past prevent us from seizing upon the opportunities of tomorrow.

Editorial: Delaware can, and should, lead on green tech

With a new administration coming to Washington, there has been a renewed focus on climate change and renewable energy producers.

President Joe Biden has instilled progressive cabinet leaders and announced plans to reinstitute many of the environmental regulations that were rolled back under the Trump administration. He also set out goals of creating a network of 500,000 new electric vehicle charging stations across the country, converting 1.5 million new energy-efficient homes, and creating a “civilian climate corps” to work on climate and conservation projects.

It’s not just the federal government that is making a commitment to climate-friendly initiatives, though. Some of the private sector’s largest names have been making the investment for years and are now making even bolder pledges.

That was underscored by the announcement late last month that General Motors would phase out...
GOLD: VERMONT BUSINESS
BEST EDITORIAL: MEDIUM
Editorial: CU should learn from mistakes in Kennedy hiring

By BizWest Staff | May 31, 2021

The Editorial Board of the Boulder County Business Journal agrees that the University of Colorado should take a leadership role in addressing the issue of personnel hiring and management.

The hiring process for the position of University of Colorado President has been criticized for not being transparent enough, and as a result, the Board of Regents may need to consider a new approach.

Kennedy, who currently serves as the Dean of the College of Engineering and Applied Science at the University of Colorado, was selected from a field of 18 candidates.

The Board of Regents should consider implementing a more transparent process for future hiring decisions, including public input and a clear timeline for the selection process.
Editorial: Worcester must play a better hand at the bargaining table

For decades, the city of Worcester struggled to attract investment. With housing prices historically low (or, more nicely put, affordable) attracting builders to increase that stock has always been a challenge. When new construction costs don’t cover what they can get for rent, it’s not easy to entice developers to invest in commercial space. Either, Worcester has been a town to throw developers on the ice, or the city had little leverage in attracting new investment, so it developed a business-friendly toolkit of tax breaks, zoning leniency, and limited design reviews, all of which helped get deals done, but gave plenty of chips at the bargaining table to developers.

Now that power has shifted, Worcester is in a position of strength. The city has a better hand to play at the table, and it is important the city plays it well. Historically, while city officials could not change real estate values or rents, they could at least make it easier to do business here. Streamlining the approval process, better coordinating departments working on developments, and bending over backward to accommodate were all important factors in getting investors to take a look.

Budget for action on housing

By Paul Matthews

The Worcester Regional Housing Authority has been a tremendous partner in the development of affordable housing in the City of Worcester. The Housing Authority has always operated with a small staff and the budget is tight, with the City of Worcester funding just 30% of the $2 million funding gap for the last 15 years. The Authority’s work is critical to our city’s efforts to address homelessness and affordable housing needs.

However, there is a clear need for more action on housing policy at both the state and federal levels. The federal tax law changes that eliminated the state and local tax deduction for homeowners, and the state’s recent changes to the personal and corporate income tax rates, are eroding the ability of many to save and invest for the future. This is especially true for low- and moderate-income families who are struggling to keep up with rising housing costs.

In the short term, the Authority needs continued support from the City to ensure that the funding gap is closed. In the long term, we must work with the state and federal governments to create a more stable financial environment for developers to build affordable housing.

Editorial: Worcester must play a better hand at the bargaining table

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BEST EDITORIAL:
LARGE
Slouching towards Chicago

Recent action in the Chicago area by Amtrak, Amtrak's passenger railroad, and various local and state officials is further evidence that the city is slipping behind. The recent announcement that Amtrak will be expanding service to Chicago from its new high-speed rail line running between the Twin Cities and Chicago further solidifies the city's position as a transportation hub. However, the decision to expand service to Chicago is not without its challenges. The new service will require significant investment in new infrastructure, including a new station and improved access to the city's transportation network. The city will need to work closely with Amtrak and other stakeholders to ensure that the new service is successful and meets the needs of the community.

Chicago can be the business center of the nation

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SILVER: CRAIN'S CHICAGO BUSINESS
OPINION

WHERE’S THE REAL PUNISHMENT FOR FBI OFFICIALS IN NASSAR CASE?

Where’s the real punishment for FBI officials in Nassar case?

When the former doctor is now serving a 60-year sentence for the sexual abuse of girls and young women, and he actually abused girls under the guise of medical treatment when he worked for Michigan State University and its affiliated USA Gymnastics, the FBI is nowhere to be found. Where is the real punishment for those who failed and sat on their hands while Nassar continued his reign of abuse?

Those responsible at the FBI need to feel more than pangs of regret.

HONORING PEOPLE IS A GREAT PART OF MY JOB

Honing people is a great part of my job

Recognition programs build professional relationships.

The more we do to honor those who make a difference, the more productive our work will be. But we must also be mindful of the potential for misuse of these programs. It is important to ensure that such efforts are not used for ulterior motives, such as to rewarded employees for political or personal reasons. Instead, we should celebrate achievements that truly make a positive impact in the workplace or in our community.

Sincerely,

LESLIE WEBB-BENNER

Director, Women of Influence

BLOOMINGTON, IN

July 23, 2021

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Join us in paying tribute to the important
but often-unsung work of our mentors.

San Fernando Valley Business Journal

August 19

Valley Mentors Awards

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CHANGING THE FOOD INSECURITY CONVERSATION
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